



**GHULAM SYED KHANVRI**

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**Mailing Address:** Jazan Community College, PYP Building, Jazan University, KSA

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### **Career Objective**

Seeking a position of responsibility that would allow me to contribute proactively in achieving the organizational objectives while keeping myself ahead on a path of academic as well as professional growth and continuous self-improvement.

### **Key Skills**

Expertise in Teaching Management science especially Marketing & Sales, Statistics, Management and Social Responsibility, Business Communication Skill, Channel Distribution, Logistics Management, Relationship Management, Inventory and Purchase management, Tourism Management etc.

### **Publications**

**Following information is all about my Book publications.**

1.

Book Title: **Comparative Measurement of Social Welfare**

Publisher: LAP Lambert Academic International Publishing House, **Germany**

I.S.B.N.: **978-3-8465-0866-4** ([www.amazon.com](http://www.amazon.com))

2.

Book Title: **Happiness and Welfare Economics**

Publisher: LAP Lambert Academic International Publishing House, **Germany**

I.S.B.N.: **978-3-8484-2051-3** ([www.amazon.com](http://www.amazon.com))

**Following information is all about my Conferences and Journal publications.**

3. Paper Title: **Role of Communication to Manage a Healthy Parents and Teachers Relationship**

Paper ID: IJEREI, Volume 4, Issue 2, March 2014. **ISSN: 2231 0495**

Indian Journal of Educational Research Experimentation and Innovation

url:[http://www.ijerei.com/index.php?option=com\\_content&view=category&layout=blog&id=122&Itemid=213](http://www.ijerei.com/index.php?option=com_content&view=category&layout=blog&id=122&Itemid=213)

4. Paper Title: “An Introduction to Data, Information and Knowledge”

Paper ID: IJEIE, Volume 3, Issue 2, March 2014. **ISSN: 2278 1730**

Indian Journal of Experimentation and Innovation in Education

url:<http://www.ijeie.in/index.php/articles/current-volume/vol-3-issue-2-mar-2014/english/174-an-introduction-to-data-information-and-knowledge>

5. Paper Title: A study of the various aspects of learning mix process ‘Today’s scenario a need of the hour’

Paper ID: IJEREI, Volume 3, Issue 1, January 2013. **ISSN: 2231 0495**

Indian Journal of Educational Research Experimentation and Innovation

url:[http://www.ijerei.com/index.php?option=com\\_content&view=section&id=31&layout=blog&Itemid=149](http://www.ijerei.com/index.php?option=com_content&view=section&id=31&layout=blog&Itemid=149)

6. Paper Title: Management of classroom atmosphere and student’s outcome ‘Equilibrium between teacher and student relationship’

**ISSN: 2231 0495**

Paper ID: IJERA, Volume 3, Issue 2, April 2013.

Indian Journal of Educational Research and Administration

url:[http://www.ijerajournal.com/articles/VOL3\\_ISSUE2/english/139/article.php?art\\_id=139](http://www.ijerajournal.com/articles/VOL3_ISSUE2/english/139/article.php?art_id=139)

7. Paper Title: Data, Information and Knowledge: Meaning and Importance

Paper ID: L10178, (ICLLL 2011, Dubai, UAE.)

International Economic Development Research Centre (IEDRC), Singapore.

**Following information is all about my Articles published in different books**

8. Paper “**Levels of social well-being in Aligarh city**” published in the book “Comparative Measurement of Social Welfare” ISBN: 978-3-8465-0866-4, LAP Lambert Academic International Publishing House, Germany, ([www.amazon.com](http://www.amazon.com))
9. Paper “**Measurement of Social well-being and Quality of Life in Aligarh city**” published in the book “Comparative Measurement of Social Welfare” ISBN: 978-3-8465-0866-4, LAP Lambert Academic International Publishing House, Germany, ([www.amazon.com](http://www.amazon.com))
10. Paper “**Economics of Happiness**” published in the book “**Happiness and Welfare Economics**” ISBN: 978-3-8484-2051-3, LAP Lambert Academic International Publishing House, Germany, ([www.amazon.com](http://www.amazon.com))

**Following information is all about my Articles and poems published in different News**

**Papers and Magazines in Urdu language**

11. Article “Chacha Ne Election Lada” published in “Nadeem 2010” Hall Magazine, A.M.U. Aligarh,
12. Article “ **Chacha Ki Shaadi**” published in “Sir Sulaiman” Hall Magazine Millenium Edition, A.M.U. Aligarh,
13. Article “**Chacha Mela Gaye**” published in “Mohsin 92” Mohsinul Mulk Hall Magazine, A.M.U. Aligarh,
14. Article “**Shaadi**” published in ‘Pindaar’ Newspaper weekly, Patna, Bihar, India Page No 09 dated 16.04.1989.
15. Article “**Ghar Ki Sewaee Gae Aur Bahar Ka Khutba Gaya**” published in Qaumi Aawaz Daily News Paper, Patna, Bihar India, Page No 05 on 27.07.1990.
16. Article “**Neki Kar Darya Mein Daal**” published in “Pindaar Weekly News Paper” Patna, Bihar, India, Page No 07 on 28.05.1989.
17. Article “**Mirza Ghalib and Roza**” published in Sada-e-Aam Daily News Paper, Patna, Bihar, India, Page No. 05 on 14.04.1992

18. Article **“Wazni Woat”** published in “Ek Qaum Daily News Paper, Patna, Bihar India, Page No 03 on 20.02.1989.
19. Article **“Aetekaf Ke Bayan Main”** published in Pindar Weekly News Paper, Patna, Bihar, India, Page No 09, on 04.05.1989
20. Article **“Chacha Ki Ramzan”** published in Ek Qauom Daily News Paper, Patna, Bihar, India, Page No 05 on 07.05.1989.
21. Article **“Chacha Ne Imtehan Dilwaya Vol I”** published in Qaumi Awaz Daily News Paper, Patna, Bihar, India, Page No 03 on 04.04.1990.
22. Article **“Chacha Ne Imtehan Dilwaya Vol II”** published in Qaumi Awaz Daily News Paper, Patna, Bihar, India, Page No 04 on 25.05.1990.
23. Article **“Chacha Ne Imtehan Dilwaya Vol I”** published in Qaumi Tanzeem Daily News Paper, Patna, Bihar, India, Page No 05 on 22.04.1990
24. Article **“Ramzan Ka Payam”** published in Qaumi Awaz Daily News Paper, Patna, Bihar, India, Page No 04 on 29.03.1989.
25. **“Naat”** published in Pinda Weekly News Paper, Patna, Bihar, India Page No 06 on 07.05.1989.
26. **“Naat”** published in Pinda Weekly News Paper, Patna, Bihar, India Page No 13 on 16.04.1989.
27. **“Naat”** published in Sada-e-Aam Daily News Paper, Patna, Bihar, India Page No 04 on 28.04.1989.
28. **“Mazahia Ghazal”** published in Pindar Weekly News Paper, Patna, Bihar, India, Page No 09 on 07.11.1989.

### **Conference and Workshops**

- Paper **“Data, Information and Knowledge: Meaning and Importance”** (ID: L10178) accepted for oral presentation during 28-30<sup>th</sup> of December at ICLLL 2011, Dubai, UAE, Organized by International Economic Development Research Centre (IEDRC), Singapore.
- Workshop attended on **“Blended Learning”** held at Jazan Community College, Jazan University, KSA, on Sunday 29<sup>th</sup> of March 2011.

- Workshop attended on “**Micro Teaching**” held at Jazan Community College Jazan University, KSA, on Saturday 5<sup>th</sup> of March 2011.
- Training Program attended for 16 hours long training program especially designed for Jazan University, KSA, under the deanship of **E-learning and Distance learning** with the help of JUSUR learning Management System during 7th and 8th May 2010.
- Training program attended for two days training program especially designed with the help of JUMP organized by deanship of e-learning and distance education during 28-29 October 2015.
- Workshop attended on **Investment Analysis & Portfolio Management** at JCC, Jazan University, Saudi Arabia, on Friday, 12th February 2016.
- Workshop attended on **Developing Intelligence** at JCC, Jazan University, Saudi Arabia, on Monday, 29<sup>th</sup> February 2016
- Workshop attended on **Benefits of Social Media** at JCC, Jazan University, in Feb 2016
- Attended workshop on **Volatility & Growth in Developing Countries** at JCC, Jazan University, in Feb 2016.
- Workshop attended on **Writing Programme Specification an A To Z Workshop** on Thursday, 12<sup>th</sup> October, 2017.
- Workshop attended on **Traffic Rules** at auditorium PYP building, Jazan University on Monday, 30<sup>th</sup> October, 2017.
- Workshop On **National Qualification of Hotel & Tourism** organized by General Commission for Tourism & Antiquities under King Abdul Aziz University, Jeddah, at Chamber Of Commerce, Jazan on Monday, 20<sup>th</sup> November, 2017.

### **My Present Role**

**Lecturer:** Department of Management and Administrative Sciences, **Jazan Community College**, Jazan University, K.S.A, since Dec. 2008 to till date.

### **Expert in Teaching Subjects:**

- Principles of Statistics
- Management and Social Responsibility

- Principles of Tourism
- Principles of Management
- Principles of Economics
- Human Resource Management
- Relationship between management with other sciences

### **Other Responsibilities**

- ❖ Member: Curriculum Development, Jazan Community College Jazan University, Kingdom of Saudi Arabia.
- ❖ Member Operation: Department of Business Administration, Jazan Community College, Jazan University, Kingdom of Saudi Arabia.
- ❖ Member: Key Performance Indicators Committee, JCC, Jazan University, KSA.

### **Past Academic Experience**

Worked as a **Lecturer** in Institute of Business Management, Bihar, India (An Institute of management which is approved by AICTE and affiliated to L.N.M. University, Darbhanga, Bihar, India) from May 2006 to Oct. 2008.

### **Specialties**

- Principles of Management and its functions i.e. Planning, organizing, directing and controlling
- Marketing Management - Marketing functions, Marketing Mix, Pricing, Distribution matrix, Sales and Marketing, Selling concept
- Development of Strategies sales plan, budgeting and control
- Market Research and segmentation

### **Other Professional Experience**

- ❖ Worked with Paratham Telecom India Pvt. Ltd. (**SAGEM Mobile**) as Area Sales Manager.
- ❖ Worked with Telemart Communication India Pvt. Ltd. (**NOKIA Mobile**) as Territory Executive

### **Responsibilities:**

- Managing dealer's distribution network for the given territory.
- Training, Motivating & Supporting the sales and delivery executives.
- Strengthening the product image with expanding retail outlet base.
- Handling the discrepancies between dealers and company executives.
- Checking out the competitor's activities and
- Reporting to the Branch Manager

### **Academic / Professional Qualification**

- Ph D: Pursuing
- M.B.A. (Marketing) from L.N.M. University, India in 2002 with First Class (71% of Marks.)
- M.A. (Geography) from Aligarh Muslim University Aligarh India in 1998 with First Division (66 % of Marks)
- B.A. Hons. (Geography) form Aligarh Muslim University Aligarh, India in 1996 with First Class (69% of Marks)
- S.S.S.C. (10+2) from Aligarh Muslim University Aligarh India in 1993 with First Division (63% of Marks.)
- S.S.C. (Matriculation) from. B.S.R.B. Patna, India in 1991 with First Class (70% of Marks.)

### **Project Undertaken:**

- a) Submitted the project report over “**Consumer Satisfaction towards insurance policies in Life Insurance Corporation of India**” from LIC of India, Divisional-office, Muzaffarpur, Bihar, (India) to fulfill the Course of MBA in Marketing.
- b) Project Report submitted to fulfill the Master of Arts in Geography on the topic of “**Education, Employment and Income as indicators of social well being in Aligarh City**” from Aligarh Muslim University, Aligarh, India

### **Scholarship Received:**

- Post Graduate Merit Scholarship Received During the Session of 1996-98 (Two years) from the Department of Geography, AMU Aligarh, India

**Post Holds:**

- Secretary, Seminar, Department of Geography, A.M.U. Aligarh, India
- Secretary, Literary and Cultural Society, Mohsinul Mulk Hall, A.M.U. Aligarh, India.
- Secretary, Coaching and Guidance Cell, Mohsinul Mulk Hall, A.M.U. Aligarh, India.
- Secretary Health Care Team, Mohsinul Mulk Hall, A.M.U. Aligarh, India,

**Personal Details:**

Father's Name : Abdul Quadir Ahqur  
Date of Birth : 22-02-1974  
Sex : Male  
Religion : Islam  
Nationality : Indian  
Languages : English, Urdu, Hindi and Arabic  
Permanent Address : Ababakarpur, Vaishali, 844 112, Bihar, India

**Declaration:**

I hereby declare that all the information furnished above is true to the best of my knowledge.

**Place: Jazan (KSA)**

**(Ghulam Syed Khanvri)**